

Name: Klaus Salhofer



Age: 51

Nationality: Austrian

Current position: Deputy, Institute of Sustainable Economic Development
Professor in Economics, Economic Policy and Agricultural Policy
University of Natural Resources and Life Sciences, Vienna

Research areas: Agricultural policy
Industrial organization in the food supply chain
Production economics

Education: Venia Legendi (Habilitation) in Agricultural Economics, 2001
University of Natural Resources and Life Sciences, Vienna, Austria

PhD (Dr.rer.nat.techn.), Agricultural Economics, 1996
University of Natural Resources and Life Sciences, Vienna, Austria

B.A./M.S. (Mag.rer.soc.oec.), Economics, 1992
Johannes Kepler University Linz, Austria

Other responsibilities and positions:

Professor, Technische Universität München, Germany (2003 – 2015)
Lecturer: Free University of Bolzano, Christian-Albrechts-University Kiel, Johannes Kepler University Linz
Visiting Scholar: University of California Davis, University of Illinois at Urbana-Champaign, Oregon State University, University of Macedonia, Greece, Vienna University of Economics and Business

Member of the Executive Committee of The Beeronomics Society (2011 -)
National Liaison Officer (Germany), European Association of Agricultural Economists (2008 - 2015)
Member of the Editorial Board, German Journal of Agricultural Economics (2008 - 2013)
Member of the Editorial Board, Agricultural Economics (2004 - 2006)
National Liaison Officer (Austria), European Association of Agricultural Economists (1999 - 2002)

Personal home page: <https://www.boku.ac.at/en/personen/person/F5F861E042157A7C/>

Selected publications:

Klaiber, H.A., Thompson, S.R. and Salhofer, K. (2017). Capitalization of the SPS into Agricultural Land Rental Prices under Harmonization of Payments. *Journal of Agricultural Economics*, doi: 10.1111/1477-9552.12207.
Feichtinger, P. and Salhofer, K. (2016). The Fischler Reform of the Common Agricultural Policy and Agricultural Land Prices? *Land Economics* 92(3), 411-432.
Kellermann, M. and Salhofer, K. (2014). Dairy Farming on Permanent Grassland: Can They Keep Up? *Journal of Dairy Sciences* 97, 6196-6210.
Mittenzwei, K. Bullock, D.S. Salhofer, K. (2012). Towards a Theory of Policy Timing. *Australian Journal of Agricultural and Resource Economics* 56(4), 583-596.
Graubner, M. Koller, I. Salhofer, K. and Balmann, A. (2011). Cooperative versus non-cooperative spatial competition for milk. *European Review of Agricultural Economics* 38, 99-118.

Challenges facing the EAAE:

As any other professional association the EAAE faces two main challenges: to be beneficial and relevant for its members and to be noticed and influential in its professional environment.

The first challenge includes helping its members to improve their academic performance by forming a critical mass within our field and subfields, and by assisting members in further developing their skills and building professional networks. This requires to organize activities and provide platforms for the exchange of ideas, and form partnerships and exchange with allied national associations and complementary international associations. The definition and understanding of what "agricultural economics" is, has considerably changed in the last two decades. Our research has become multidisciplinary and interdisciplinary, and our object of research now includes the whole supply chain rather than only the farm sector. These shifts and expansions in our area of expertise challenges the strategic orientation of our association.

In regard to the second challenge, the external communication, I truly believe that we as agricultural economists, defined in a broad sense, can make important contributions to solve some of the main challenges in this world including food security and development for a growing population, rural development, sustainable use of important natural resources (land, water etc.), and limiting greenhouse gas emissions. While solving these problems needs often multidisciplinary and interdisciplinary approaches, it also has to be based on sound economic analysis, and this is what the members of the EAAE can provide. Lately, the contributions of our profession as to solve social dilemmas has been questioned by many. However, in times of "alternative facts" and "post truth", it is our scholarly and societal duty to provide evidence-based information and guidelines to stakeholders, politicians and society in general. Our association has an important role in communicating present and potential future contributions of our profession.

What I would like to see achieved in the next Board period (September 2017 – August 2020):

Since I became a member of the EAAE in 1993, the association has definitely developed well. I was always proud to be a member and very much appreciated its service. From my point of view, the EAAE is on the right track and I will not suggest any radical changes, but rather to continue and strengthen past developments. In Particular:

- Intensify the associations engagement in helping especially young scientists to develop their skills and promote their career, e.g. through PhD workshops, methodological workshops especially in new areas of our profession, travel grants, job exchange etc.
- Further develop the cooperation and interaction with national agecon associations and related academic societies (e.g. environmental economics, crop sciences, animal sciences), through joint events, seminars, conferences etc.
- Strengthen the role of our profession in public debates and the visibility of our contributions to solve social problems, e.g. through a better communication of research results outside academia by also utilizing new technologies (e.g. blogs, twitter)
- Further develop the cooperation with related national and international associations through common activities and Memorandums of Understanding.
- Reconsider the internal structure of the association, in particular the role of National Liaison Officers, the scope and the development of topic-specific sections.

I am sure that most of these topics are already in the focus of the current Board and I would be delighted to get the opportunity to contribute to these ongoing discussions and future development of our association.